PACE GLOBAL ADVANTAGE

presents

ACCELERATION PROGRAM IN TORONTO

CANADA ADVANTAGE

Canada (population 38M) accommodates nearly every form of business and industry sector in a modern economy and provides access to hundreds of millions of people beyond its borders for greater economic potential:

- stable banking system and regulatory regime;
- well-utilized resources and low operating costs across the region;
- generous R&D tax credits;
- universal healthcare;
- competitive business tax rates.

Canada's total trade is worth more than two-thirds of its GDP and approx. 88% of this value occurs between countries that have engaged in a Free Trade Agreement. Through the USMCA (formerly known as NAFTA), Canada has free trade access to the markets of the US and Mexico. Canada is also part of CETA (Canada-EU) and CPTPP (Trans Pacific Partnership).

MAKE CANADA YOUR NEXT MOVE

Pace Global Advantage (PGA) offers global migration solutions for clients and their families, using the PGA three-pillared approach, that combines:
- business facilitation services. including market research & analysis;
- lifestyle services and
- immigration services.

PGA works closely with Pace Immigration. From your first consultation to obtaining your permanent residency, PGA will be at your service and provide guidance for you and your family's journey. You can rely on our support with the highest quality of service available.

TORONTO FAST FACTS

- **Population**: Toronto 2.8M, Greater Toronto Area 6M;
- **Capital** of the province of Ontario (population 15M);
- **Over 60 business incubators and accelerators**;
- Highly educated and globally connected **talent pool**;
- **Largest start-up ecosystem** in Canada and top 20 most active startup scenes in the world;
- **The Toronto-Waterloo Region Corridor** is an innovation centre with the second highest start-up density in the world, second to Silicon Valley;
- Ideally situated and well-connected as a **global hub of commerce**, with New York, Chicago, Boston & Washington D.C. all within a 90-minute flight;
- Home to **lower business costs** than the 31 largest cities in the United States;
- **Elevate**, Canada's leading annual tech and innovation festival attracting more than 20,000 guests, (next in Sept 18-24, 2020);
- **Collision** is North America's fastest-growing tech conference (next in June 22-25, 2020).

Expert talent, high-speed communications and industry-leading research and development have made Toronto a global hub for IT and new media development. Employing over 90,000 people, Toronto's technology sector contributes more than $8B in annual employee wages.

Distribution of jobs in the Technology Sector in Toronto

Computer Systems Design & Related Services – 60.2%
Telecommunications – 21.2%
Computer & Electronic Product Manufacturing – 7%
Software Publishers – 3%
Electronic & Precision Equipment Manufacturing – 1.6%
Internet Service Providers, Web Search & Data Processing Services – 1.5%

The Toronto Region is Canada's economic and cultural capital as well as one of the strongest real estate markets in North America. A diverse population and economy, a clean and sustainable environment, and a quality of life that is unrivalled anywhere in the world are what make the Toronto Region so attractive. Its global standing as one of the top five global capitals of finance, for quality of intellectual capital and innovation, and for ease of doing business, makes your job that much easier when selecting your next business location.

PACE GLOBAL ADVANTAGE

ACCELERATION PROGRAM IN TORONTO

PGA's 2 weeks program aimed at start-ups and/or mid-stage companies to introduce the Canadian innovation ecosystem:

- How you can improve your business development skills;
- Build a better understanding of the Canadian business practices for companies aiming successful Canadian market entry;
- Establish connections with partners, customers, investors and advisors in Canada;
- Training on business development and individual consultancy sessions;
- Advising companies on relocating in the Toronto Region.

The program is implemented through the partnership of Pace Global Advantage – a strategy and business advisory company that specializes on business facilitation, investment opportunities and migration services and a start-up incubator based in the Toronto region, that specializes on entrepreneurship training programs, business acceleration and Canadian market entry strategies for innovative companies.

Week One

First week's program is presented by an incubator based in the Toronto Region.

Introducing the Canadian Start-up ecosystem:

- Presenting the Incubator and their Personalized Programs;
- Government programs for start-ups;
- Introducing the landscape of the Toronto Region;
- Meeting with current Startup Visa Program (SUV) start-ups and SUV Alumni;
- The funding landscape - VCA and Angels networks

PGA Program fee:

8000 EUR
Fee covers all the acceleration programs.

Pace Global Advantage covers local transportation and accomodation costs.

Fee does not include international travel expenses.

Week Two

How to grow your business in Canada: seminars, site visits provided by Pace Global Advantage;

- Experts advising on setting up a Canadian entity, accounting, IP management, etc.;
- Meeting with potential partners, customers and investors;
- Migration aspects of Canadian residency;
- Networking events, investor and entrepreneurs' gatherings.

PACE GLOBAL ADVANTAGE

WHAT WILL YOU ACHIEVE AFTER THE 2 WEEKS PROGRAM?

- You will have a thorough understanding of the Canadian innovation ecosystem;
- You will improve your North-American business development skills;
- You will have established connections with partners, customers, investors and advisors in Canada;
- You will have advisors supporting your relocation efforts to the Toronto Region;
- You can continue your acceleration through the Canadian Start-up Visa Program;
- PGA will continue to provide expert advice as an immediate follow up of the program.

This program is for you if:

- You are a start-up or mid-stage company from innovative areas;
- You are ready to test the potential of your business in North-America;
- You have an internationalization strategy in place.

https://paceglobaladvantage.com

info@paceglobaladvantage.com

@global_pace

@Pace Global Advantage